



Housing and services strategies that work for people.

Senior Director, Behavioral Health & Medicaid

Position Title: Senior Director, Behavioral Health & Medicaid
Supervised by: Chief Executive Officer
Work Hours: M-F, 9:00 am to 5:00 pm. Full-time position.
Salary Range: \$200,000 – \$250,000
Location: Boston, Massachusetts or remote

About TAC

The Technical Assistance Collaborative (TAC) is a national nonprofit organization that drives policy and systems solutions to the human services, health care, homelessness, and affordable housing challenges facing our country. For over 30 years, TAC has provided policy leadership, technical assistance (TA), and consultation to federal, state, and local government agencies and national policy, advocacy, philanthropic, and nonprofit organizations on public behavioral health policy and systems, Medicaid, homelessness, and affordable housing. TAC staff bring together extensive public and nonprofit sector expertise drawn both from prior leadership roles in government and direct service provision, and from direct personal experience navigating systems and services. TAC staff are professional, innovative, creative, flexible, and able to work with a broad range of clients and stakeholders. For more information, visit www.tacinc.org.

Position Description

TAC is seeking an experienced Senior Director to advance our consulting, TA, and training practice in behavioral health and Medicaid, providing strategic leadership, team development and mentoring, expert consultation and guidance, and expansion of business development opportunities. The ideal candidate demonstrates deep expertise in behavioral health systems, policy and services, Medicaid, and other federal, state and local funding approaches — and has successfully assisted state and local behavioral health authorities and other public and private agencies (e.g., Certified Community Behavioral Health Clinics and other behavioral health providers) with the design and implementation of effective programs and services. In addition to developing and leading direct client engagements that improve the accessibility and quality

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of evidence-based services for people with mental illnesses, substance use disorders, and other disabilities, the Senior Director must have the ability to work with homeless/housing system programs and partners, and to advance TAC's mission and focus areas with state and federal government officials, national associations, philanthropy, and key interest groups.

Responsibilities

- Provide strategic leadership to drive ongoing business development related to behavioral health and Medicaid, in collaboration with CEO, senior leadership, and other TAC staff.
- Lead business development strategy implementation and serve as senior point of contact for strategic partnerships and client/funder relationships.
- Represent TAC nationally through outreach, presentations, and written products to advance innovative and best practice policy, practices, and financing strategies with state and federal governmental agencies, national associations, philanthropy, and other key interest groups.
- Mentor and directly supervise senior level staff, leading team-building and staff development and managing/expanding subcontractor relationships and capacity.
- Provide high-level guidance and oversight on TA and consulting projects, helping to assess client consultative needs and developing operational, budget, and staffing approaches. Ensure effective project management, high-quality deliverables, and client satisfaction.
- Provide direct consulting and subject matter expertise on projects 50-60% of the time. Develop comprehensive system assessments and strategic plans incorporating stakeholder input, data and research, and best practice recommendations to support the adoption of evidence-based and innovative strategies and programs, and participate in other TA, training, and consulting projects based on required expertise.

Qualifications

- Recognized leadership and deep technical expertise in mental health and substance use disorder systems and policy, including best practice program design, financing, and implementation.
- Previous leadership role in federal or state behavioral health or Medicaid agency preferred, along with the ability to leverage existing and new relationships to advance TAC's work.
- Knowledge of behavioral health financing and delivery systems, including experience in writing or reviewing Medicaid state plans and waivers; of managed care, including state contracts with managed care organizations and best practice management of services; and of federal, state, and local funding approaches for supporting behavioral health and disability services.



- Proven track record of successfully advancing innovative and best practice policy or practice related to community-based mental health services, treatment and recovery supports for substance use disorders, behavioral health crisis response, social determinants of health, *Olmstead* and community integration, and intersecting issues/systems (e.g., homelessness, housing, health care, child welfare, criminal justice).
- 15 to 20+ years of relevant experience in government or nonprofit leadership in the fields of mental illness, substance use disorders, and Medicaid. Previous consulting experience preferred.
- Advanced degree in social work, psychology, public administration/policy, or a related health area strongly preferred.
- Strong organizational, project, team leadership, writing, and presentation skills, and the ability to think strategically and collaborate both internally and externally to advance TAC's work and mission.
- Must have flexibility to travel extensively within the U.S.

Applying for this Position

Please submit your résumé and cover letter (**required**) to Tia Maurissette, Human Resources Manager, at jobs@tacinc.org by **March 20, 2026**.

TAC is an Equal Opportunity Employer. We seek applicants who can bring a variety of experiences, perspectives, and backgrounds to the team. TAC provides equal employment opportunities to all employees and applicants for employment without regard to race, color, religion, sex, national origin, disability, political affiliation, marital status, age, sexual orientation, gender identity, pregnancy, or any other characteristic protected by law.

